

July 25, 2007

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER  
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: HOLLYLYNN FORD  
STATE CONTRACT PROCUREMENT OFFICER  
302-857-4559

SUBJECT: **AWARD NOTICE**  
**CONTRACT NO. 07-484A-HR**  
**Outsourced Printing & Design Layout Services**

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**OF**  
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## **KEY CONTRACT INFORMATION**

### **1. MANDATORY USE CONTRACT:**

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**REF: Title 29, Chapter 6911(d) Delaware Code.** Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

### **2. CONTRACT PERIOD:**

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Each Vendors contract shall be valid for a one (1) year period from August 1, 2007 through July 31, 2008. Each contract may be renewed for two (2) additional 1 year periods through negotiation between the contractor and Government Support Services. Negotiation must be initiated no later than ninety (90) days prior to the termination of the current agreement.

### **3. VENDORS:**

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<p>Vanguard Direct 519 Eighth Avenue New York, NY 10018 Contact: Donald O'Connell Phone: 212-736-0770 Fax: 212-736-8135 Email: <a href="mailto:RTO@VANGUARDDIRECT.COM">RTO@VANGUARDDIRECT.COM</a> Federal E.I.#: 11-2517083</p> <p><b>Send Purchase Orders to:</b> Vanguard Direct 1155 Phoenixville Pike, Suite 101 Westchester, PA 19380 Contact: Hugh Friel Phone: 610-344-0700 ext 26 Fax: 610-344-9102 Email: <a href="mailto:HUGH@VANGUARDDIRECT.COM">HUGH@VANGUARDDIRECT.COM</a></p>	<p>Small Associates 406 Marsh Road Wilmington, DE 19809 Contact: Al Stiles Phone: 302-764-0820 Fax: 302-764-0740 Email: <a href="mailto:ASTILES@SMALLPRINTING.COM">ASTILES@SMALLPRINTING.COM</a> Federal E.I.#: 51-0106780</p>
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**KEY CONTRACT INFORMATION**

**2. VENDORS: (continued)**

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Creative Communications 8 Commonwealth Avenue Claymont, DE 19703 Contact: Cathy Imburgia Phone: 302-420-6588 Fax: 302-791-0765 Email: <a href="mailto:CREATIVE.COM@VERIZON.NET">CREATIVE.COM@VERIZON.NET</a> Federal E.I.# 52-2010251	William N. Cann, Inc. 1 Meco Circle Wilmington, DE 19804 Contact: Forrest S. Berger Phone: 302-995-0820 Fax 302-995-0825 Email: <a href="mailto:FSBERGER@CANNPRINTING.COM">FSBERGER@CANNPRINTING.COM</a> Federal E.I.#: 51-0006850
Associates Graphic Services 100 Rogers Road Wilmington, DE 19801 Contact: Judy Prime Fax: 302-656-4890 Email: <a href="mailto:JPRIME@AGSPRINT.COM">JPRIME@AGSPRINT.COM</a> Federal E.I. #: 51-0120338	McClafferty Printing Company 1600 N. Scott Street Wilmington, DE 19806 Contact: Michael Parson Phone: 302-652-8112 ext. 105 Fax: 302-652-2295 Email: <a href="mailto:MPARSON@MCCLAFFERTYPRINTING.COM">MPARSON@MCCLAFFERTYPRINTING.COM</a> Federal E.I.#: 51-0063391
GraphiColor Corporation 3490 North Mill Rd Vineland, NJ 08360 Contact: Robert Stenger, Jr. Phone: 856-691-2507 Fax: 856-696-3229 Email: <a href="mailto:GRAPHEMAIL@AOL.COM">GRAPHEMAIL@AOL.COM</a> Federal E.I.# 22-2249438	Dover Litho Printing Company 1211 North Dupont Hwy. Dover, DE 19901 Contact: Michael Frebert Phone: 302-678-1211 Fax: 302-678-8091 Email: <a href="mailto:mike@doverlitho.com">mike@doverlitho.com</a> Federal E.I.#: 51-0104010
Farley Printing 96 Vandever Avenue Wilmington, DE 19802 Contact: William Englehart Phone: 302-656-4466 Fax: 302-654-3610 Email: <a href="mailto:WFE@FARLEYPRINTING.COM">WFE@FARLEYPRINTING.COM</a> Federal E.I.# 51-0237915	Delta Forms Inc. 31 Germay Drive Wilmington, DE 19804 Contact: Eric White Phone: 302-652-3266 Fax: 302-652-3110 Email: <a href="mailto:DELTAFORMS70@AOL.COM">DELTAFORMS70@AOL.COM</a> Federal E.I.#:51-0110128
Aztec Copies, LLC 1606 Delaware Avenue Wilmington, DE 19806 Contact: Jeffrey Durham Phone: 302-575-1993 Fax: 302-575-1977 Email: <a href="mailto:JDURHAM@AZTECCOPIES.COM">JDURHAM@AZTECCOPIES.COM</a> Federal E.I.#: 51-0385504	Marketechs, Inc. 3425 Woodbridge Circle York, PA 17406 Contact: Michael Morris Phone: 717-764-2588 Fax: 717-764-2930 Email: <a href="mailto:MICHAEL@MARKETECHS.COM">MICHAEL@MARKETECHS.COM</a> Federal E.I.# 23-1626204

**KEY CONTRACT INFORMATION**

**3. VENDORS: (continued)**

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EZ Print 1450 Kirkwood Hwy Newark, DE 19711 Contact: Robert Mebane Phone: 302-453-0343 Fax: 302-453-0877 Email: <a href="mailto:EZPRINT@EZPRINT4U.COM">EZPRINT@EZPRINT4U.COM</a> Federal E.I.# 20-5413796	Impressa 11 Gristmill Drive Dover, DE 19904 Contact: Nancy Bargine Phone: 302-678-2912 Fax: 302-678-0803 Email: <a href="mailto:SHINE@BYTONIGHT.COM">SHINE@BYTONIGHT.COM</a> Federal E.I.# 56-2538107
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**4. SHIPPING TERMS:**

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F.O.B. destination.

**5. DELIVERY AND PICKUP:**

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Refer to specific vendor turn-around times in pricing section.

## **ADDITIONAL TERMS AND CONDITIONS**

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### **6. BILLING:**

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

### **7. PAYMENT:**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

### **8. PRODUCT SUBSTITUTION:**

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

### **9. ORDERING PROCEDURE:**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

### **10. REQUIREMENTS:**

This contract is issued to cover the Division of Support Services, Outsourced Printing & Design Layout Services requirements and shall be accessible to any School District, Political Subdivision, or Volunteer Fire Company.

### **11. HOLD HARMLESS:**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

**12. NON-PERFORMANCE:**

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

**13. FORCE MAJEURE:**

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

**14. AGENCY'S RESPONSIBILITIES:**

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.

**15. PRICING:**

Prices will remain firm for the term of the contract year.

**DESIGN AWARD:**

VENDOR	CLASS	PRICE PER HOUR	TURN AROUND TIME
Impressa	I	\$61.75	4 Hrs
	II	\$61.75	8 Hrs
	III	\$61.75	Over 8 Hrs
Creative Communications	I	\$60.00	48 hours
	II	\$85.00	72 hours
	III	\$100.00	96 hours
Aztec	I	\$70.00	24 Hrs.
	II	\$80.00	72Hrs.
	III	\$90.00	96 Hrs.
Vanguard	I	\$73.13	Hrs. 1-4
	II	\$82.88	Hrs. 2-6
	III	\$92.63	Hrs. 4+ Depending on content and concepts

# **16. PRICING (CON'T):**

## **Brochures**

Pages: 2-Sided  
Size: 8.5 x 11 Flat  
Finishing: Trifold  
Ink: 4/4  
Paper Stock: 80/100 lb Glossy Text Stock

Vendor	Quantity	200	500	1,000	5,000	10,000
EZ Print	80# Coated	\$536.00	\$566.00	\$606.00	\$762.00	\$969.00
	100# Coated	\$541.00	\$576.00	\$621.00	\$787.00	\$1009.00
	80# Coated	\$235.00	\$425.00			
	Turnaround:	3 days	3 days	3 days	3 days	3 days
Aztec	Price	\$316.20	\$437.10	\$669.60	\$1041.60	\$1757.70
	Turnaround:	2 days	2 days	2 days	3 days	3
McClafferty Printing		\$579.50	\$598.50	\$617.50	\$850.25	\$1097.25
	Price	\$603.25	\$627.00	\$650.75	\$902.50	\$1182.75
	Turnaround:	2 days	2 days	2 days	3 days	3
AGS	Price	\$266.00	\$376.00	\$574.00	\$1,164.00	\$1,405.00
	Turnaround:	3-4 days	3-4 days	3-4 days	3-4 days	3-4 days
Vanguard	Price	\$307.13	\$351.00	\$453.38	\$501.15	\$819.00
	Turnaround:	7-10 days	7-10 days	7-10 days	7-10 days	7 to 10
Farley Printing	Price	n/a	\$770.00	\$830.00	\$890.00	\$995.00
	Turnaround:	n/a	5 days	5 days	5 days	5 days
Dover Litho	Price	n/a	\$600.00	\$800.00	\$1000.00	\$1200.00
	Turnaround:	n/a	10 days	10 days	10 days	10 days
Small Printing	80# Gloss	\$364.72	\$547.08	\$581.03	\$862.33	\$1,182.43
	100# Gloss	\$366.66	\$550.96	\$587.82	\$891.43	\$1,216.38
	Turnaround:	2-3 days	3-5 days	3-5 days	3-5 days	3-5 days
Cann Printing	Price	\$277.00	\$373.00	\$534	\$1059.00	\$1230.00
	Turnaround:	3 days	3 days	3 days	5 days	5 days
Marketechs	80#	\$777.38	\$790.88	\$810.00	\$965.25	\$1157.63
	100#	\$973.13	\$797.63	\$819.00	\$991.13	\$1204.88
	Turnaround:	7-8 days	7-8 days	7-8 days	7-8 days	7-8 days
GraphiColor	Price	\$572.30	\$576.18	\$582.00	\$776.00	\$1037.90
	Turnaround:	7 days	7 days	7 days	7 days	7 days

### **Brochures**

Pages: 2-sided  
Size: 8.5 x 14 flat  
Finishing: Fold (4 panels)  
Ink: 4/4  
Paper Stock: 80/100 lb Glossy Text Stock

Vendor	Quantity	200	500	1,000	5,000	10,000
<b>EZ Print</b>	80# Coated	\$745.00	\$775.00	\$815.00	\$966.00	\$1178.00
	100# Coated	\$755.00	\$790.00	\$835.00	\$1001.00	\$1228.00
	80# Coated	\$375.00	\$750.00			
	Turnaround:	4 days	4 days	4 days	4 days	4 days
<b>Aztec</b>	Price	\$409.20	\$530.10	\$762.60	\$1227.60	\$1906.50
	Turnaround:	2 days	2 days	2 days	3 days	3 days
<b>McClafferty Printing</b>		\$684.00	\$736.25	\$798.00	\$1216.00	\$1638.75
	Price	\$688.75	\$745.75	\$817.00	\$1273.00	\$1752.75
	Turnaround:	2 days	2 days	3 days	4 days	5 days
<b>AGS</b>	Price	\$357.00	\$592.00	\$981.00	\$1,307.00	\$1,607.00
	Turnaround:	5 days	5 days	5 days	5 days	5 days
<b>Vanguard</b>	Price	\$307.13	\$351.00	\$453.38	\$501.15	\$819.00
	Turnaround:	7-10 days	7-10 days	7-10 days	7-10 days	7-10 days
<b>Farley Printing</b>						
	Price	n/a	\$795.00	\$860.00	\$1080.00	\$1250.00
	Turnaround:	n/a	5 days	5 days	5 days	5 days
<b>Dover Litho</b>	Price	n/a	\$750.00	\$1000.00	\$1250.00	\$1500.00
	Turnaround:	n/a	10 days	10 days	10 days	10 days
<b>Small Printing</b>	80# Gloss	\$579.09	\$736.23	\$797.34	\$1,275.55	\$1,763.46
	100# Gloss	\$581.03	\$743.02	\$808.98	\$1,307.56	\$1,833.30
	Turnaround:	2-3 days	3-5 days	3-5 days	3-5 days	3-5 days
<b>Cann Printing</b>						
	Price	\$329.00	\$525.00	\$863.00	\$1221.00	\$1463.00
	Turnaround:	2 days	3 days	3 days	5 days	5 days
	80#	\$973.13	\$1014.75	\$1068.75	\$1365.75	\$1663.88
<b>Marketechs</b>	100#	\$996.75	\$1047.38	\$1105.88	\$1450.13	\$1761.75
	Turnaround:	7-8 days	7-8 days	7-8 days	7-8 days	7-8 days
<b>GraphiColor</b>						
	Price	\$601.40	\$611.10	\$640.20	\$921.50	\$1261.00
	Turnaround:	7 days	7 days	7 days	7 days	7 days



### **Booklets**

Size: 5.5 x 8.5  
Pages: 8 pages + Cover  
Cover Page: 4/4  
Text/Inside Pages 1/1  
Finishing: Saddlestitch  
Paper Stock: 60lb Offset & 80lb Offset Cover

<b>Vendor</b>	<b>Quantity</b>	<b>200</b>	<b>500</b>	<b>1,000</b>	<b>5,000</b>
<b>Aztec</b>	<b>Price</b>	<b>\$632.40</b>	<b>\$1209.00</b>	<b>\$1581.00</b>	<b>\$2306.40</b>
	<b>Turnaround:</b>	<b>3 days</b>	<b>3 days</b>	<b>5 days</b>	<b>5 days</b>
<b>McClafferty Printing</b>	<b>Price</b>	<b>\$1102.00</b>	<b>1182.75</b>	<b>1296.75</b>	<b>2037.75</b>
	<b>Turnaround:</b>	<b>4 days</b>	<b>4 days</b>	<b>4 days</b>	<b>4 days</b>
<b>AGS</b>	<b>Price</b>	<b>\$300.00</b>	<b>\$469.00</b>	<b>\$790.00</b>	<b>\$2,110.00</b>
	<b>Turnaround:</b>	<b>3-5 days</b>	<b>3-5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>Vanguard</b>	<b>Price</b>	<b>\$810.71</b>	<b>\$844.63</b>	<b>\$923.57</b>	<b>\$1078.00</b>
	<b>Turnaround:</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>
<b>Farley Printing</b>	<b>Price</b>	<b>\$975.00</b>	<b>\$1070.00</b>	<b>\$1120.00</b>	<b>\$1680.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5-7 days</b>	<b>7-10 days</b>
<b>Dover Litho</b>	<b>Price</b>	<b>n/a</b>	<b>\$1250.00</b>	<b>\$2000.00</b>	<b>\$4000.00</b>
	<b>Turnaround:</b>	<b>n/a</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>
<b>Small Printing</b>	<b>Price</b>	<b>\$820.62</b>	<b>\$939.93</b>	<b>\$1,142.66</b>	<b>\$2,598.63</b>
	<b>Turnaround:</b>	<b>3-5 days</b>	<b>3-5 days</b>	<b>3-5 days</b>	<b>5-7 days</b>
<b>Cann Printing</b>	<b>Price</b>	<b>\$792.00</b>	<b>\$939.00</b>	<b>\$1210.00</b>	<b>\$1687.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>Marketechs</b>	<b>Price</b>	<b>\$1166.25</b>	<b>\$1203.75</b>	<b>\$1270.13</b>	<b>\$1791</b>
	<b>Turnaround:</b>	<b>8-10 Days</b>	<b>8-10 Days</b>	<b>8-10 Days</b>	<b>8-10 Days</b>
<b>GraphiColor</b>	<b>Price</b>	<b>\$940.90</b>	<b>\$955.45</b>	<b>\$999.10</b>	<b>\$1522.90</b>
	<b>Turnaround:</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>

### **Booklets**

Size: 8.5 x 11  
Pages: 16 pages + Cover  
Cover Page: 4/4  
Text/Inside Pages 1/1  
Finishing: Saddlestitch  
Paper Stock: 60lb Offset Text and 80lb Offset Cover

<b>Vendor</b>	<b>Quantity</b>	<b>1,000</b>	<b>5,000</b>	<b>10,000</b>	<b>15,000</b>
<b>EZ Print</b>	<b>(Digital) limitations</b>	<b>\$1732.00</b> <b>\$1368.00</b>	<b>\$2,595.00</b>	<b>\$3,557.00</b>	<b>\$4,502.00</b>
	<b>Turnaround:</b>	<b>7 days</b>	<b>7 days</b>	<b>8 days</b>	<b>9 days</b>
<b>McClafferty Printing</b>	<b>Price</b>	<b>\$1710.00</b>	<b>\$2831.00</b>	<b>\$4275.00</b>	<b>\$5605.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>AGS</b>	<b>Price</b>	<b>\$1,512</b>	<b>\$3,520</b>	<b>\$5,515</b>	<b>\$7,342</b>
	<b>Turnaround:</b>	<b>5-7 days</b>	<b>5-7 days</b>	<b>5-7 days</b>	<b>5-7 days</b>
<b>Vanguard</b>	<b>Price</b>	<b>\$1135.24</b>	<b>\$4013.15</b>	<b>\$7166.25</b>	<b>\$9486.75</b>
	<b>Turnaround:</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>
<b>Farley Printing</b>	<b>Price</b>	<b>\$1890.00</b>	<b>\$3220.00</b>	<b>\$4670.00</b>	<b>\$6250.00</b>
	<b>Turnaround:</b>	<b>7 days</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>10-12 days</b>
<b>Dover Litho</b>	<b>Price</b>	<b>\$1750.00</b>	<b>\$3000.00</b>	<b>\$5000.00</b>	<b>\$7000.00</b>
	<b>Turnaround:</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>
<b>Small Printing</b>	<b>Price</b>	<b>\$1,680.04</b>	<b>\$3,633.62</b>	<b>\$5,912.15</b>	<b>\$8,110.17</b>
	<b>Turnaround:</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>
<b>Cann Printing</b>	<b>Price</b>	<b>\$1107.00</b>	<b>\$1896.00</b>	<b>\$2913.00</b>	<b>\$3929.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>Marketechs</b>	<b>Price</b>	<b>\$2225.25</b>	<b>\$3382.88</b>	<b>\$4809.38</b>	<b>\$6275.25</b>
	<b>Turnaround:</b>	<b>10-12 days</b>	<b>10-12 days</b>	<b>10-12 days</b>	<b>10-12 days</b>
<b>GraphiColor</b>	<b>Price</b>	<b>\$1338.60</b>	<b>\$2289.20</b>	<b>\$3443.50</b>	<b>\$4534.75</b>
	<b>Turnaround:</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>

### **Booklets**

Size: 8.5 x 11 Booklet  
Pages: 60 pages + Cover  
Cover Page: 4/4  
Text/Inside Pages 2/2  
Finish: Spiral Bind  
Paper Stock: 60lb offset text/80lb offset cover

<b>Vendor</b>	<b>Quantity</b>	<b>200</b>	<b>500</b>	<b>1,000</b>	<b>5,000</b>
<b>EZ Print</b>	<b>(Digital) limitations</b>	<b>\$2,855.00</b>	<b>\$5,866.00</b>	<b>\$8,511.00</b>	<b>\$14,152.00</b>
	<b>Turnaround:</b>	<b>11 days</b>	<b>12 days</b>	<b>14 days</b>	<b>16 days</b>
<b>McClafferty Printing</b>	<b>Price</b>	<b>\$3861.75</b>	<b>\$4536.25</b>	<b>\$5491.00</b>	<b>\$12255.00</b>
	<b>Turnaround:</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>
<b>AGS</b>	<b>Price</b>	<b>\$2,583.00</b>	<b>\$6,110.00</b>	<b>\$7,342.00</b>	<b>\$15,462.00</b>
	<b>Turnaround:</b>	<b>5-10 days</b>	<b>5-10 days</b>	<b>5-10 days</b>	<b>5-10 days</b>
<b>Vanguard</b>	<b>Price</b>	<b>\$4370.73</b>	<b>\$4791.15</b>	<b>\$5481.84</b>	<b>\$11505.59</b>
	<b>Turnaround:</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>
<b>Farley Printing</b>	<b>Price</b>	<b>\$4170.00</b>	<b>\$5030.00</b>	<b>\$6280.00</b>	<b>\$15890.00</b>
	<b>Turnaround:</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>	<b>15 days</b>
<b>Small Printing</b>	<b>Price</b>	<b>\$4,285.46</b>	<b>\$5,014.90</b>	<b>\$6,091.60</b>	<b>\$14,501.50</b>
	<b>Turnaround:</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>10-12 days</b>	<b>10-15 days</b>
<b>Cann Printing</b>	<b>Price</b>	<b>\$3215.00</b>	<b>\$4172.00</b>	<b>\$5480.00</b>	<b>\$15249.00</b>
	<b>Turnaround:</b>	<b>8 days</b>	<b>8 days</b>	<b>8 days</b>	<b>8 days</b>
<b>Marketechs</b>	<b>Price</b>	<b>\$6610.50</b>	<b>\$8412.75</b>	<b>\$9743.63</b>	<b>\$16805.25</b>
	<b>Turnaround:</b>	<b>15 days</b>	<b>15 days</b>	<b>15 days</b>	<b>15 days</b>
<b>GraphiColor</b>	<b>Price</b>	<b>\$3443.50</b>	<b>\$3870.30</b>	<b>\$4617.20</b>	<b>\$12367.50</b>
	<b>Turnaround:</b>	<b>12 days</b>	<b>12 days</b>	<b>12 days</b>	<b>12 days</b>

### **Newsletters**

Pages: 2-Sided  
Size: 17 x 22 Flat, Fold to 8.5 x 11  
Finishing: Trim, Fold  
Ink: 4/4  
Paper Stock: 80 lb Gloss

<b>Vendor</b>	<b>Quantity</b>	<b>250</b>	<b>500</b>	<b>1,000</b>	<b>2,000</b>
<b>EZ Print</b>	<b>Price</b>	<b>\$1,307.00</b>	<b>\$1,357.00</b>	<b>\$1,422.00</b>	<b>\$1,533.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>McClafferty Printing</b>	<b>Price</b>	<b>\$1092.50</b>	<b>\$1149.50</b>	<b>\$1230.25</b>	<b>\$1401.25</b>
	<b>Turnaround:</b>	<b>3 days</b>	<b>3 days</b>	<b>4 days</b>	<b>4 days</b>
<b>AGS</b>	<b>Price</b>	<b>\$1,248.00</b>	<b>\$1,322.00</b>	<b>\$1,450.00</b>	<b>\$1,662.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>Vanguard</b>	<b>Price</b>	<b>\$1158.00</b>	<b>\$1244.44</b>	<b>\$1411.98</b>	<b>\$1716.50</b>
	<b>Turnaround:</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>
<b>Farley Printing</b>	<b>Price</b>	<b>\$785.00</b>	<b>\$860.00</b>	<b>\$935.00</b>	<b>\$1095.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>Dover Litho</b>	<b>Price</b>	<b>n/a</b>	<b>\$900.00</b>	<b>\$1000.00</b>	<b>\$1200.00</b>
	<b>Turnaround:</b>	<b>n/a</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>
<b>Small Printing</b>	<b>Price</b>	<b>\$1,114.53</b>	<b>\$1,148.48</b>	<b>\$1,195.04</b>	<b>\$1,325.02</b>
	<b>Turnaround:</b>	<b>5-7 days</b>	<b>5-7 days</b>	<b>5-7 days</b>	<b>5-7 days</b>
<b>Cann Printing</b>	<b>Price</b>	<b>\$1249.00</b>	<b>\$1309.00</b>	<b>\$1403.00</b>	<b>\$1540.00</b>
	<b>Turnaround:</b>	<b>3 days</b>	<b>3 days</b>	<b>3 days</b>	<b>3 days</b>
<b>Marketechs</b>	<b>Price</b>	<b>\$1310.63</b>	<b>\$1357.88</b>	<b>\$1468.13</b>	<b>\$1635.75</b>
	<b>Turnaround:</b>	<b>8-10 days</b>	<b>8-10 days</b>	<b>8-10 days</b>	<b>8-10 days</b>
<b>GraphiColor</b>	<b>Price</b>	<b>\$902.10</b>	<b>\$940.90</b>	<b>\$1018.50</b>	<b>\$1139.75</b>
	<b>Turnaround:</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>

### **Newsletters**

Pages: 4 pages  
Size: 11 x 17 Flat, Fold to 8.5 x 11  
Finishing: Saddlestitch  
Ink: 4/4  
Paper Stock: 80 lb Gloss

<b>Vendor</b>	<b>Quantity</b>	<b>250</b>	<b>500</b>	<b>1,000</b>	<b>2,000</b>
	<b>(Digital) limitations</b>	<b>\$785.00</b>	<b>\$810.00</b>	<b>\$850.00</b>	<b>\$940.00</b>
<b>EZ Print</b>		<b>\$209.00</b>	<b>\$725.00</b>		
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>Aztec</b>	<b>Price</b>	<b>\$409.20</b>	<b>\$613.80</b>	<b>\$911.40</b>	<b>\$1599.60</b>
	<b>Turnaround:</b>	<b>3 days</b>	<b>4 days</b>	<b>4 days</b>	<b>6 days</b>
<b>McClafferty Printing</b>	<b>Price</b>	<b>\$688.75</b>	<b>\$731.50</b>	<b>\$793.25</b>	<b>\$916.75</b>
	<b>Turnaround:</b>	<b>3 days</b>	<b>3 days</b>	<b>4 days</b>	<b>4 days</b>
<b>AGS</b>	<b>Price</b>	<b>\$375.00</b>	<b>\$585.00</b>	<b>\$972.00</b>	<b>\$1,090.00</b>
	<b>Turnaround:</b>	<b>3 Days</b>	<b>3 Days</b>	<b>3 Days</b>	<b>5 Days</b>
<b>Vanguard</b>	<b>Price</b>	<b>\$810.71</b>	<b>\$844.63</b>	<b>\$923.57</b>	<b>\$1078.00</b>
	<b>Turnaround:</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>
<b>Farley Printing</b>	<b>Price</b>	<b>\$760.00</b>	<b>\$790.00</b>	<b>\$830.00</b>	<b>\$935.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>Dover Litho</b>	<b>Price</b>	<b>n/a</b>	<b>\$750.00</b>	<b>\$1000.00</b>	<b>\$1250.00</b>
	<b>Turnaround:</b>	<b>n/a</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>
<b>Small Printing</b>	<b>Price</b>	<b>\$652.81</b>	<b>\$684.82</b>	<b>\$749.81</b>	<b>\$889.49</b>
	<b>Turnaround:</b>	<b>3-5 Days</b>	<b>3-5 Days</b>	<b>3-5 Days</b>	<b>3-5 Days</b>
<b>Cann Printing</b>	<b>Price</b>	<b>\$317.00</b>	<b>\$496.00</b>	<b>\$823.00</b>	<b>\$998.00</b>
	<b>Turnaround:</b>	<b>3 days</b>	<b>3 days</b>	<b>3 days</b>	<b>3 days</b>
<b>Marketechs</b>	<b>Price</b>	<b>\$992.03</b>	<b>\$1014.75</b>	<b>\$1069.88</b>	<b>\$1177.88</b>
	<b>Turnaround:</b>	<b>4-5 Days</b>	<b>4-5 Days</b>	<b>4-5 Days</b>	<b>4-5 Days</b>
<b>GraphiColor</b>	<b>Price</b>	<b>\$562.60</b>	<b>\$582.00</b>	<b>\$601.40</b>	<b>\$674.15</b>
	<b>Turnaround:</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>

### **Newsletters**

Pages: 8 pages  
Size: 11 x 17 Flat, Fold to 8.5 x 11  
Finishing: Saddlestitch  
Ink: 4/4  
Paper Stock: 80 lb Gloss

<b>Vendor</b>	<b>Quantity</b>	<b>250</b>	<b>500</b>	<b>1,000</b>	<b>2,000</b>
<b>EZ Print</b>	<b>(Digital) limitations</b>	<b>\$365.00</b>	<b>\$575.00</b>	<b>\$925.00</b>	<b>\$1,805.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>Aztec</b>	<b>Price</b>	<b>\$669.60</b>	<b>\$911.40</b>	<b>n/a</b>	<b>n/a</b>
	<b>Turnaround:</b>	<b>4 days</b>	<b>5 days</b>	<b>n/a</b>	<b>n/a</b>
<b>McClafferty Printing</b>	<b>Price</b>	<b>\$1201.75</b>	<b>\$1296.75</b>	<b>\$1377.50</b>	<b>\$1591.25</b>
	<b>Turnaround:</b>	<b>4 days</b>	<b>4 days</b>	<b>4 days</b>	<b>4 days</b>
<b>AGS</b>	<b>Price</b>	<b>\$564.00</b>	<b>\$964.00</b>	<b>\$1,685.00</b>	<b>\$1,942.00</b>
	<b>Turnaround:</b>	<b>5 Days</b>	<b>5 Days</b>	<b>5 Days</b>	<b>5 Days</b>
<b>Vanguard</b>	<b>Price</b>	<b>\$365.63</b>	<b>\$389.51</b>	<b>\$416.19</b>	<b>\$775.05</b>
	<b>Turnaround:</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>
<b>Farley Printing</b>	<b>Price</b>	<b>\$1140.00</b>	<b>\$1185.00</b>	<b>\$1245.00</b>	<b>\$1390.00</b>
	<b>Turnaround:</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>
<b>Dover Litho</b>	<b>Price</b>	<b>n/a</b>	<b>\$1200.00</b>	<b>\$1400.00</b>	<b>\$1800.00</b>
	<b>Turnaround:</b>	<b>n/a</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>
<b>Small Printing</b>	<b>Price</b>	<b>1,131.02</b>	<b>1,227.05</b>	<b>1,422.99</b>	<b>1,821.66</b>
	<b>Turnaround:</b>	<b>5-7 Days</b>	<b>5-7 Days</b>	<b>5-7 Days</b>	<b>5-7 Days</b>
<b>Cann Printing</b>	<b>Price</b>	<b>\$1254.00</b>	<b>\$1297.00</b>	<b>\$1362.00</b>	<b>\$1493.00</b>
	<b>Turnaround:</b>	<b>4 days</b>	<b>4 days</b>	<b>4 days</b>	<b>4 days</b>
<b>Marketechs</b>	<b>Price</b>	<b>\$1308.38</b>	<b>\$1380.38</b>	<b>\$1501.88</b>	<b>\$1753.88</b>
	<b>Turnaround:</b>	<b>4-5 Days</b>	<b>4-5 Days</b>	<b>4-5 Days</b>	<b>4-5 Days</b>
<b>GraphiColor</b>	<b>Price</b>	<b>\$834.20</b>	<b>\$892.40</b>	<b>\$1086.40</b>	<b>\$1212.50</b>
	<b>Turnaround:</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>

**Letterhead**

Size: 8.5 x 11  
Finishing: Trim  
Ink: 4/4  
Paper Stock: No. 1 Bond

Vendor	Quantity	1,000	2,500	5,000
<b>EZ Print</b>	20# Unwatermarked	\$817.00	\$887.00	\$1003.00
	25% Cotton content	\$827.00	\$905.00	\$1033.00
	20# Unwatermarked	\$640.00		
	25% Cotton content	\$750.00		
	Turnaround:	4 days	4 days	4 days
<b>Aztec</b>	Price	\$483.60	\$948.60	\$1450.80
	Turnaround:	2 days	4 days	5 days
<b>McClafferty Printing</b>	Price	\$617.50	\$679.25	\$807.50
	Turnaround:	3 days	3 days	3 days
<b>AGS</b>	Price	\$575.00	\$1,208.00	\$1,396.00
	Turnaround:	3-5 Days	3-5 Days	3-5 Days
<b>Vanguard</b>	Price	\$170.63	\$353.36	\$501.64
	Turnaround:	7-10 days	7-10 days	7-10 days
<b>Farley Printing</b>	Price	\$730.00	\$790.00	\$870.00
	Turnaround:	5 days	5 days	5 days
<b>Dover Litho</b>	Price	\$400.00	\$550.00	\$800.00
	Turnaround:	10 days	10 days	10 days
<b>Small Printing</b>	Price	\$539.32	\$639.29	\$779.88
	Turnaround:	3-5 Days	3-5 Days	3-5 Days
<b>Cann Printing</b>	Price	\$881.00	\$950.00	\$1064.00
	Turnaround:	3 days	3 days	3 days
<b>Marketechs</b>	Price	\$767.25	\$825.75	\$922.50
	Turnaround:	6-8 Days	6-8 Days	6-8 Days
<b>GraphiColor</b>	Price	\$543.20	\$591.70	698.40
	Turnaround:	7 days	7 days	7 days

**Letterhead**

Size: 8.5 x 11  
Finishing: Trim  
Ink: 1/1  
Paper Stock: No. 1 Bond

Vendor	Quantity	1,000	2,500	5,000
<b>EZ Print</b>	Black Ink	\$130.00	\$200.00	\$330.00
	Colored Ink	\$165.00	\$230.00	\$375.00
	25% Cotton - Black Ink	\$166.00	\$299.00	
	25% Cotton-Colored Ink	\$196.00	\$325.00	
	Turnaround:	4 days	4 days	4 days
<b>McClafferty Printing</b>	Price	\$456.00	\$546.25	\$641.25
	Turnaround:	2 days	2 days	2 days
<b>AGS</b>	Price	\$283.00	\$478.00	\$778.00
	Turnaround:	3-5 Days	3-5 Days	3-5 Days
<b>Vanguard</b>	Price	\$88.73	\$180.86	\$273.00
	Turnaround:	7-10 days	7-10 days	7-10 days
<b>Farley Printing</b>	Price	\$290.00	\$345.00	\$385.00
	Turnaround:	3 days	3 days	3 days
<b>Dover Litho</b>	Price	\$150.00	\$225.00	\$350.00
	Turnaround:	10 days	10 days	10 days
<b>Small Printing</b>	Price	\$192.06	\$262.87	\$369.57
	Turnaround:	2-3 Days	2-3 Days	2-3 Days
<b>Cann Printing</b>	Price	\$195.00	\$276.00	\$415.00
	Turnaround:	3 days	3 days	3 days
<b>Marketechs</b>	Price	\$345.38	\$396.00	\$477.00
	Turnaround:	6-8 Days	6-8 Days	6-8 Days
<b>GraphiColor</b>	Price	\$213.40	\$271.60	\$358.90
	Turnaround:	7 days	7 days	7 days



### **Postcards**

Pages: Postcard printed on both sides  
Size: 4.25 x 6  
Finishing: Trim  
Ink: 4/4  
Paper Stock: 100lb Gloss

<b>Vendor</b>	<b>Quantity</b>	<b>5000</b>	<b>10000</b>	<b>15000</b>	<b>20000</b>
<b>EZ Print</b>	<b>Price</b>	<b>\$597.00</b>	<b>\$709.00</b>	<b>\$812.00</b>	<b>\$905.00</b>
	<b>Turnaround:</b>	<b>4 days</b>	<b>4 days</b>	<b>4 days</b>	<b>4 days</b>
<b>McClafferty Printing</b>	<b>Price</b>	<b>\$688.75</b>	<b>\$779.00</b>	<b>\$878.75</b>	<b>\$978.50</b>
	<b>Turnaround:</b>	<b>3 days</b>	<b>3 days</b>	<b>3 days</b>	<b>3 days</b>
<b>AGS</b>	<b>Price</b>	<b>\$711.00</b>	<b>\$1,231.00</b>	<b>\$1,373.00</b>	<b>\$1,508.00</b>
	<b>Turnaround:</b>	<b>3-5 Days</b>	<b>3-5 Days</b>	<b>3-5 Days</b>	<b>3-5 Days</b>
<b>Vanguard</b>	<b>Price</b>	<b>\$280.80</b>	<b>\$1,979.25</b>	<b>\$2,671.99</b>	<b>\$3,194.10</b>
	<b>Turnaround:</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>
<b>Farley Printing</b>	<b>Price</b>	<b>\$760.00</b>	<b>\$930.00</b>	<b>\$1,020.00</b>	<b>\$1,140.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5-7 days</b>	<b>5-7 days</b>	<b>7-10 days</b>
<b>Dover Litho</b>	<b>Price</b>	<b>\$1,250.00</b>	<b>\$1,500.00</b>	<b>\$1,750.00</b>	<b>\$2,000.00</b>
	<b>Turnaround:</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>
<b>Small Printing</b>	<b>Price</b>	<b>\$858.45</b>	<b>\$1,114.53</b>	<b>\$1,373.52</b>	<b>\$1,610.20</b>
	<b>Turnaround:</b>	<b>3-5 Days</b>	<b>3-5 Days</b>	<b>3-5 Days</b>	<b>3-5 Days</b>
<b>Cann Printing</b>	<b>Price</b>	<b>\$1,085.00</b>	<b>\$1,188.00</b>	<b>\$1,309.00</b>	<b>\$1,421.00</b>
	<b>Turnaround:</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>	<b>5 days</b>
<b>Marketechs</b>	<b>Price</b>	<b>\$841.50</b>	<b>\$932.63</b>	<b>\$1,029.38</b>	<b>\$1,131.75</b>
	<b>Turnaround:</b>	<b>7-8 Days</b>	<b>7-8 Days</b>	<b>7-8 Days</b>	<b>9-10 Days</b>
<b>GraphiColor</b>	<b>Price</b>	<b>\$504.40</b>	<b>\$620.80</b>	<b>\$737.20</b>	<b>\$863.30</b>
	<b>Turnaround:</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>	<b>7 days</b>

### Forms

Continuous NCR Forms  
9.5 x 11  
4 Part: White/Canary/Pink/Gold  
Black Ink

Vendor	Quantity	5,000	10,000	15,000	20,000
<b>McClafferty Printing</b>	Price	\$2555.50	\$4,560.00	\$6,531.25	\$8521.50
	Turnaround:	7 days	7 days	7 days	7 days
<b>Vanguard</b>	Price	\$604.50	\$1,010.88	\$1,374.75	\$1778.60
	Turnaround:	7-10 days	7-10 days	7-10 days	7-10 days
<b>Marketechs</b>	Price	\$851.63	\$1,405.13	\$1,920.38	\$2416.50
	Turnaround:	15 days	15 days	15 days	15 days
<b>Delta Forms</b>	Price per thousand	\$122.81	\$103.31	\$96.81	\$93.55
	Turnaround:	10 days	10 days	10 days	10 days
<b>GraphiColor</b>	Price	\$916.65	\$1,401.65	\$1,969.10	\$2536.55
	Turnaround:	14 days	14 days	14 days	14 days

### Forms

Snap-set NCR Form  
8 1/2" x 11 5/8"  
4 Part: White/Canary/Pink/Gold  
One Color Ink

Vendor	Quantity	5,000	10,000	15,000	20,000
<b>McClafferty Printing</b>	Price	\$2,603.00	\$4,621.75	\$6,597.75	\$8,597.50
	Turnaround:	6 days	6 days	6 days	6 days
<b>Vanguard</b>	Price	\$349.05	\$695.18	\$1,043.25	\$1,390.59
	Turnaround:	7-10 days	7-10 days	7-10 days	7-10 days
<b>Cann Printing</b>	Price	\$1,433.00	\$2,461.00	\$3,488.00	\$4,516.00
	Turnaround:	5 days	5 days	5 days	5 days
<b>Marketechs</b>	Price	\$832.50	\$1,336.50	\$1,849.50	\$2,332.13
	Turnaround:	15 days	15 days	15 days	15 days
<b>Delta Forms</b>	Price per thousand	\$118.95	\$99.45	\$92.95	\$89.71
	Turnaround:	10 days	10 days	10 days	10 days
<b>GraphiColor</b>	Price	\$911.80	\$1,333.75	\$1,867.25	\$2,425.00
	Turnaround:	14 days	14 days	14 days	14 days

### Forms

NCR Form  
7.5 x 6.25 Overall, Trimmed to 7.5 x 5.5 detached  
2 Part: White/Canary  
Black Ink  
Top Stub

Vendor	Quantity	5,000	10,000	15,000	20,000
McClafferty Printing	Price	\$1,068.75	\$1,648.25	\$2,066.25	\$2,631.50
	Turnaround:	5 days	5 days	5 days	5 days
Vanguard	Price	\$341.25	\$682.50	\$1,023.75	\$1,365.00
	Turnaround:	7-10 days	7-10 days	7-10 days	7-10 days
Dover Litho	Price	\$500.00	\$1,000.00	\$1,500.00	\$2,000.00
	Turnaround:	10 days	10 days	10 days	10 days
Cann Printing	Price	\$755.00	\$1,306.00	\$1,857.00	\$2,408.00
	Turnaround:	5 days	5 days	5 days	5 days
Marketechs	Price	\$466.88	\$614.25	\$796.50	\$1,002.38
	Turnaround:	15 days	15 days	15 days	15 days
Delta Forms	Price per thousand:	\$66.11	\$46.61	\$40.11	\$36.85
	Turnaround:	10 days	10 days	10 days	10 days
GraphiColor	Price	\$496.64	\$649.90	\$843.90	\$1,064.09
	Turnaround:	14 days	14 days	14 days	14 days

### Forms

OCR Form  
7.5x6.25 Overall, trimmed to 7.5x5.5 detached  
2 Part: White/Canary  
Black Ink  
Top Sub

Vendor	Quantity	5,000	10,000	15,000	20,000
McClafferty Printing	Price	\$1,306.25	\$2,028.25	\$2,636.25	\$3,391.50
	Turnaround:	7 days	7 days	7 days	7 days
Vanguard	Price	\$266.18	\$440.70	\$616.20	\$790.73
	Turnaround:	7-10 days	7-10 days	7 -10 days	7-10 days
Dover Litho	Price	\$500.00	\$1,000.00	\$1,500.00	\$2,000.00
	Turnaround:	n/a	n/a	n/a	n/a
Marketechs	Price	\$466.88	\$614.25	\$796.50	\$1,002.38
	Turnaround:	15 days	15 days	15 days	15 days
GraphiColor	Price	\$496.64	\$649.90	\$843.90	\$1,064.09
	Turnaround:	14 days	14 days	14 days	14 days

### Flyers

Size: 8.5 x 11 Flyer  
Finishing: Trim  
Ink: 4/4  
Paper Stock: 80/100 lb Coated/Glossy Stock

Vendor	Quantity	200	500	5,000	10,000
EZ Print	80# Coated	\$501.00	\$526.00	\$697.00	\$864.00
	100# Coated	\$506.00	\$536.00	\$722.00	\$904.00
	80# Coated limitations	\$190.00	\$390.00		
	Turnaround:	4 days	4 days	4 days	4 days
Aztec	Price	\$167.40	\$297.60	n/a	n/a
	Turnaround:	3 days	3 days	n/a	n/a
McClafferty Printing	Price	\$565.25	\$579.50	\$783.75	\$1002.25
		\$570.00	\$584.25	\$817.00	\$1064.00
	Turnaround:	2 days	2 days	3 days	3 days
AGS	Price	\$214.00	\$322.00	\$1,130.00	\$1,364.00
	Turnaround:	3-5 days	3-5 days	3-5 days	3-5 days
Vanguard	Price	\$307.13	\$351.00	\$501.15	\$819.00
	Turnaround:	7-10 days	7-10 days	7-10 days	7-10 days
Farley Printing	Price	\$660.00	\$690.00	\$830.00	\$920.00
	Turnaround:	4 days	4 days	5 days	5 days
Dover Litho	Price	n/a	\$500.00	\$750.00	\$1,000.00
	Turnaround:	n/a	10 days	10 days	10 days
Small Printing	80# Gloss	\$260.93	\$485.00	\$763.39	\$1,043.72
	100# Gloss	\$261.90	\$487.91	\$792.49	\$1,077.67
	Turnaround:	2-3 Days	3-5 Days	3-5 Days	3-5 Days
Cann Printing	Price	\$219.00	\$318.00	\$1,021.00	\$1,210.00
	Turnaround:	3 days	3 days	3 days	3 days
Marketechs	80#	\$747.00	\$769.50	\$1,001.25	\$1,255.50
	100#	\$767.25	\$788.63	\$1,068.75	\$1,373.63
	Turnaround:	7-8 Days	7-8 Days	7-8 Days	7-8 Days
GraphiColor	Price	\$518.95	\$523.80	\$669.30	\$834.20
	Turnaround:	7 days	7 days	7 days	7 days

### Flyers

Size: 8.5 x 5.5 Flyer  
Finishing: Trim  
Ink: 4/4  
Paper Stock: 80/100 lb Coated/Glossy Stock

Vendor	Quantity	200	500	5,000	10,000
<b>EZ Print</b>	80# Coated	\$481.00	\$501.00	\$562.00	\$624.00
	100# Coated	\$484.00	\$506.00	\$572.00	\$644.00
	80# Coated limitations	\$99.00	\$245.00		
	Turnaround:	4 days	4 days	4 days	4 days
<b>Aztec</b>	Price	\$145.08	\$241.80	\$911.40	n/a
	Turnaround:	3 days	3 days	4 days	n/a
<b>McClafferty Printing</b>		\$560.50	\$570.00	\$655.50	\$788.50
	Price	\$565.25	\$574.75	\$674.50	\$821.75
	Turnaround:	2 days	2 days	3 days	3 days
<b>AGS</b>	Price	\$178.00	\$232.00	\$983.00	\$1,142.00
	Turnaround:	3-5 days	3-5 days	3-5 days	3-5 days
<b>Vanguard</b>	Price	\$307.13	\$351.00	\$501.15	\$819.00
	Turnaround:	7-10 days	7-10 days	7-10 days	7-10 days
<b>Farley Printing</b>	Price	\$495.00	\$520.00	\$625.00	\$690.00
	Turnaround:	4 days	4 days	4 days	5 days
<b>Small Printing</b>	80# Gloss	\$158.11	\$477.24	\$632.44	\$803.16
	100# Gloss	\$159.08	\$479.18	\$646.99	\$832.26
	Turnaround:	2-3 Days	3-5 Days	3-5 Days	3-5 Days
<b>Cann Printing</b>	Price	\$181.00	\$233.00	\$922.00	\$1055.00
	Turnaround:	3 days	3 days	3 days	3 days
<b>Marketechs</b>	80#	\$747.00	\$751.50	\$880.88	\$1006.88
	100#	\$762.75	\$767.25	\$937.13	\$1074.38
	Turnaround:	7-8 Days	7-8 Days	7-8 Days	7-8 Days
<b>GraphiColor</b>	Price	\$475.30	\$480.15	\$562.60	\$649.90
	Turnaround:	7 days	7 days	7 days	7 days

**Web-Offset**

Size: Tabloid, 8-12 pages

Finishing: Folded

Ink: Single or multi color

Paper Stock: 45lb bright mondo supreme paper stock

<b>Vendor</b>	<b>Quantity</b>	<b>25,000</b>	<b>30,000</b>	<b>40,000</b>	<b>55,000</b>
<b>McClafferty Printing</b>	<b>Price (8 page)</b>	<b>\$3,420.00</b>	<b>\$4,275.00</b>	<b>\$5,557.50</b>	<b>\$6,650.00</b>
	<b>Turnaround:</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>	<b>10 days</b>
<b>Vanguard</b>	<b>Price</b>	<b>\$2,234.46</b>	<b>\$2,420.15</b>	<b>\$2,798.25</b>	<b>\$3,720.50</b>
	<b>Turnaround:</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>	<b>7-10 days</b>
<b>Marketechs</b>	<b>8 page 1 color</b>	<b>\$4,660.88</b>	<b>\$5,464.13</b>	<b>\$6,988.50</b>	<b>\$9,298.13</b>
	<b>12 page 1 color</b>	<b>\$7,735.50</b>	<b>\$9,146.25</b>	<b>\$7,733.25</b>	<b>\$16,213.50</b>
	<b>8 page 4 color</b>	<b>\$5,461.88</b>	<b>\$6,310.13</b>	<b>\$7,733.25</b>	<b>\$10,113.75</b>
	<b>12 page 4 color</b>	<b>\$8,844.75</b>	<b>\$10,301.63</b>	<b>\$13,199.63</b>	<b>\$17,563.50</b>
<b>GraphiColor</b>	<b>Turnaround:</b>	<b>4-5 Days</b>	<b>4-5 Days</b>	<b>4-5 Days</b>	<b>4-5 Days</b>
	<b>Price</b>	<b>\$4,942.15</b>	<b>\$5,655.10</b>	<b>\$7,066.45</b>	<b>\$9,894.00</b>
	<b>Turnaround:</b>	<b>21 days</b>	<b>21 days</b>	<b>21 days</b>	<b>21 days</b>